

Manage the unexpected with payment solution promotions

Dell Technologies is committed to helping you get the solutions you need to keep your business running despite challenges you may be facing in the current climate.

Pay nothing for up to 180 days¹

Deploy your IT solutions **now** and **pay later** deciding between a Technology Rotation or Technology Ownership strategy.



Technology Rotation

Pay less than the cash price and refresh your technology on a regular basis. Our Technology Rotation solution helps save you money and improve performance.

Pay **13%** less than the cash price*

With **17% less** for PowerStore**



Technology Ownership

If refreshing systems on a pre-defined cycle isn't your priority, but you are still interested in a low cost payment solution over 36 or 48 months, then our **1.99%*** rate promotion** might be better suited to your needs.

These promotional offers end on **30 July 2021**

1. 180 days deferral payment for Networking, Server and Storage. 90 days deferral payment for: Desktops, notebooks and workstations
* The promotion is based on a Total Cost of Usage (TCU) of 87% over a 36 months lease term for deals between 5K\$ and 500K\$ (or local currency equivalent) for all Client, Server and Networking eligible products. Lessor owns the equipment.
** The promotion is based on a Total Cost of Usage (TCU) of 83% over a 36 months lease term for deals between 5K\$ and 500K\$ (or local currency equivalent) for only PowerStore products. Lessor owns the equipment.
*** Promotional offer ends 30 July 2021, this promotion is based on 1.99% FPO low rate promotion for deals between 100K\$ and 500K\$ (or local currency equivalent) over a 36 or 48 months lease term for all Client, Storage, Server and Networking eligible products. FPO is typically provided as a Finance Lease (lessor owns the equipment). Option to purchase or finance under a Hire Purchase or Loan may vary on a country-by-country basis.

Flexible payment solutions for the technology you need



Why Technology Rotation?

Pay for a period of time to access technology with option to purchase*

Lifecycle management

Quickly deploy and pay for the use of the equipment, not ownership - Choice at the end of the cycle, and contribution to the circular economy and sustainability goals

Lower costs

Operationalize technology expenses and minimize hardware, IT management and support costs with no upfront investment and savings over time

Multiple structures

Predictable, easy to budget payments can be structured to align with forecasted growth, planned projects or to simplify payments for bundled solutions



Why Technology Ownership?

Spread the cost of ownership over the useful life of the technology

Simple structures

Simple finance structure that makes it easy to budget and plan for spreading costs of ownership over time

Improve cash flow

Remove the burden of expensive up front costs for IT acquisition and preserves cash for other investments

Complete solutions

Provides affordable technology acquisition through budgeted payments for ownership of hardware, software and services

Überreicht durch:



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*Purchase option availability may vary on a country-by-country basis depending on the lease type selected.

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